

Attachment A



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
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 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-400695-45033.799TS

Issued: 04/17/2023

Quote Expiration: 06/30/2023

Estimated Contract Start Date: 07/01/2023

Account Number: 145466

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Delivery;Invoice;Other-12800 Arbor Lakes Pkwy N 12800 Arbor Lakes Pkwy N Maple Grove, MN 55369-7064 USA	Maple Grove Police Department - MN 12800 Arbor Lakes Pkwy N Maple Grove, MN 55369-7064 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Nick Butier Phone: Email: nbutier@axon.com Fax:	Adam Lindquist Phone: (763) 494-6100 Email: alindquist@maplegrovern.gov Fax:

Quote Summary

Program Length	36 Months
TOTAL COST	\$14,050.24
ESTIMATED TOTAL W/ TAX	\$14,050.24

Discount Summary

Average Savings Per Year	\$0.00
TOTAL SAVINGS	\$0.00

Payment Summary

Date	Subtotal	Tax	Total
Jul 2023	\$4,683.41	\$0.00	\$4,683.41
Mar 2024	\$4,683.41	\$0.00	\$4,683.41
Mar 2025	\$4,683.42	\$0.00	\$4,683.42
Total	\$14,050.24	\$0.00	\$14,050.24

Quote Unbundled Price:	\$14,050.24
Quote List Price:	\$14,050.24
Quote Subtotal:	\$14,050.24

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
CLASSMUAS	AXON AIR, CLASS M UAS BUNDLE	2	36	\$116.67	\$116.67	\$116.67	\$8,400.24	\$0.00	\$8,400.24
A la Carte Software									
100112	AXON AIR, E.COM PILOT DATA LIC	5	36		\$30.00	\$30.00	\$5,400.00	\$0.00	\$5,400.00
A la Carte Services									
100612	AXON AIR, 2HR VIRTUAL TRAINING BY DRONESENSE	1			\$250.00	\$250.00	\$250.00	\$0.00	\$250.00
Total							\$14,050.24	\$0.00	\$14,050.24

Firearms and Ammunition Excise Tax

Sku	Description	Taxable Amount	FAET Rate	FAET Amount
Total				0

Delivery Schedule

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
AXON AIR, CLASS M UAS BUNDLE	100582	AXON AIR, UAS LICENSE (CLASS M)	2	07/01/2023	06/30/2026
AXON AIR, CLASS M UAS BUNDLE	100584	AXON AIR, ADVANCED STREAMING ADD-ON	2	07/01/2023	06/30/2026
AXON AIR, CLASS M UAS BUNDLE	100586	AXON AIR, API INTEGRATIONS ADD-ON	2	07/01/2023	06/30/2026
A la Carte	100112	AXON AIR, E.COM PILOT DATA LIC	5	07/01/2023	06/30/2026

Services

Bundle	Item	Description	QTY
A la Carte	100612	AXON AIR, 2HR VIRTUAL TRAINING BY DRONESENSE	1

Payment Details

Jul 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100112	AXON AIR, E.COM PILOT DATA LIC	5	\$1,800.00	\$0.00	\$1,800.00
Year 1	100612	AXON AIR, 2HR VIRTUAL TRAINING BY DRONESENSE	1	\$83.33	\$0.00	\$83.33
Year 1	CLASSMUAS	AXON AIR, CLASS M UAS BUNDLE	2	\$2,800.08	\$0.00	\$2,800.08
Total				\$4,683.41	\$0.00	\$4,683.41

Mar 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100112	AXON AIR, E.COM PILOT DATA LIC	5	\$1,800.00	\$0.00	\$1,800.00
Year 2	100612	AXON AIR, 2HR VIRTUAL TRAINING BY DRONESENSE	1	\$83.33	\$0.00	\$83.33
Year 2	CLASSMUAS	AXON AIR, CLASS M UAS BUNDLE	2	\$2,800.08	\$0.00	\$2,800.08
Total				\$4,683.41	\$0.00	\$4,683.41

Mar 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100112	AXON AIR, E.COM PILOT DATA LIC	5	\$1,800.00	\$0.00	\$1,800.00
Year 3	100612	AXON AIR, 2HR VIRTUAL TRAINING BY DRONESENSE	1	\$83.34	\$0.00	\$83.34
Year 3	CLASSMUAS	AXON AIR, CLASS M UAS BUNDLE	2	\$2,800.08	\$0.00	\$2,800.08
Total				\$4,683.42	\$0.00	\$4,683.42

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

4/17/2023

